



The New Esquire - Frequently Asked Questions

1. Why did Alexander Gallo Holdings LLC combine all of its subsidiaries under the Esquire name?

Alexander Gallo Holdings LLC made the strategic decision to restructure its business divisions and rebrand the company as Esquire in the best interests of our clients' changing business needs and our company's operations. In anticipation of the restructuring, Alexander Gallo Holdings acquired Sanction® in January 2009 to provide litigation and trial presentation software, and trial support services.

As the market leader, we took the decision to rebrand seriously. We considered the pros and cons of combining under one brand from the perspectives of our clients, employees, court reporters and other stakeholders. We determined that we could best serve each group by consolidating our brands under the name that is best-known nationwide in the legal industry – Esquire.

2. How will the new company be structured?

Esquire has been restructured and now consists of four divisions:

- Esquire Deposition Solutions, providing court reporting and deposition solutions;
- Esquire Litigation Solutions, providing eDiscovery, computer forensics, data hosting and document management;
- Esquire Corporate Solutions, supporting corporate legal departments;
- Esquire Staffing Solutions, providing temporary and temporary-to-permanent staffing solutions.

Additionally, Sanction will help round out our portfolio, providing complementary offerings, including litigation software, trial presentation software and trial support services nationwide.

3. Will Alexander Gallo Holdings still exist?

Yes, Alexander Gallo Holdings is the parent company of Esquire and Sanction®. Alexander Gallo will remain the president and chief executive officer of Alexander Gallo Holdings. Both Alexander Gallo Holdings and Esquire will continue to be headquartered in Atlanta. Sanction® will be based in Tempe, Ariz.

4. Why did you change the Esquire Deposition Services name to Esquire Deposition *Solutions*?

We believe that any business partner can provide “services.” Esquire is a company that offers its clients the level of experience, comprehensive products and services, and state-of-the-art technologies they need to bring *solutions* to their business. We are committed to helping our clients work smarter and accomplish more than before. Our goal is to exceed client expectations – a task that requires the smartest and most dedicated leaders in the industry.

5. Will the other company names, Brown & Gallo, Paulson Reporting, etc., be eliminated?

Yes, but we expect it will take a few months to transition all aspects of the company. We are committed to making this transition as efficient and cost effective for our clients and employees. Don't be confused if you receive materials with non-Esquire logos; we are continuing to use current materials until all supplies are gone.

Clients of our Alexander Gallo Holdings court reporting companies, including Brown & Gallo, Paulson Reporting & Litigation Services, Jack Daniel Court Reporting & Video Services, Accurate Reporting Service, Classic Reporting, Capital Reporting Service and Associated Reporter or Reporters Network, will begin seeing our new Esquire logo on transcript pages, invoices and letterhead. Clients of LRI will soon see the Esquire logo on boxes, letterhead and invoices.

6. How will I benefit from this rebranding?

This newly streamlined organization will provide industry-leading products and services, and state-of-the-art technologies for all stages of the litigation life cycle. Driven by the smartest and most dedicated leaders in the industry, we will constantly seek ways to develop new solutions that meet your every need and increase our business value – while maintaining the superior level of service for which we are known.

7. What other changes should I expect?

All companies will continue to operate as usual. Aside from a new name and logo on our materials, and a new greeting when calling the offices, you will see no change in how we conduct business with you. Your current contacts will remain the same with their current contact information.

Every effort has been made to anticipate client needs during this transition. Although we have a new name and look, we are still committed to providing you with the superior products and services that our clients have come to expect from an Alexander Gallo Holdings Company.

8. Who do I contact with more questions?

Please contact your local office manager or send an email to: Discover@esquiresolutions.com with questions.

For general information on our company, visit www.esquiresolutions.com.